

Fecha guía 17 al 28 de agosto

Reading Task: An Article

Como regatear/negociar un precio.

How to Bargain

Not everybody has the money to buy what they want. Fortunately, we can sometimes negotiate prices. Bargaining is not appropriate at regular stores or malls, but is an old tradition that is still popular at some markets or swap meets around the world. Bargaining takes a bit of practice, but it is good fun once you learn how to do it. Here are a few bargaining tips and rules!

1. When you ask "How much...?" the store owner will respond with the starting price. This is sometimes much more than he or she actually expects to receive.
2. Always offer lower than you are willing to pay—but not too low!

Source: Archivo editorial.



3. You can only raise your price. If you start at \$50, your next offer must be \$51 at least!
4. Smile each time you make an offer.
5. Walk away if the store owner does not accept your final offer (if it is a fair price).

Remember, if the store owner is smiling when you finally buy something, you did not bargain enough. Try harder next time!

1. Observa las imágenes y responde las preguntas.

- a. What places can you see?
- b. What can you buy at these places?
- c. Do you have similar places in your city?

2. Lee el artículo y decide si las oraciones son verdaderas o falsas.

- a. To bargain means to spend money.
- b. Bargaining is easy.
- c. The starting price is what you offer the store owner.
- d. If the store owner says no you need to offer more.
- e. A successful bargain means that you are smiling but the store owner is not smiling.

3. Responde las preguntas.

- a. What's your opinion about bargaining? Do you do it?
- b. According to your personal opinion, what items would you bargain for?

